

TANEYTOWN LOCALS

Items of news from town, or vicinity are always wanted for this column. Especially important accidents, sales of real estate, fires, important happenings, visits to or from the community social events, and all matters of general interest to those at home, and away from home.

Miss Dorothy Kephart visited friends in Millington, Md., and Dover, Delaware, last week-end.

Miss Thelma Smith, of Walkersville, is the guest of Mr. and Mrs. Merle Baumgardner and family, this week-end.

Mrs. John Cox, of Washington, D. C., is spending some time with Mrs. Sue Crapster and other relatives and friends here.

Miss Margaret Putman, of Middleburg, and Russell Blaxton, of Linwood, were the guests of Miss Nettie Putman, on Sunday.

Mr. Robert Elliott and daughter, Josephine, of Wrightsville, Pa., called on Mr. Elliott's aunt, Mrs. N. B. Hagan, on Sunday.

Dr. and Mrs. M. C. Wentz and two daughters, of York, Pa., were the guests of Mrs. Calvin T. Fringer and family, on Sunday.

Down in Florida they are still playing baseball. Don't the dummies know that the World Series is over, and that it rang the bell to quit, for 1934?

Mr. and Mrs. N. O. Wood and Mrs. Charles Withrow and son, William, of Washington, D. C., spent Sunday with Mr. and Mrs. Arthur Angell.

Mrs. S. R. Welty, of Frederick, made a brief visit with her brother, William Eckard. Mrs. Welty left Taneytown about forty years ago.

Mrs. Fannie Snyder and daughters, Alice and Caroline, of Gettysburg, were callers at the home of Mrs. Mary Stover and family, on Sunday evening.

Mr. and Mrs. Quinsey Jacobs, of Fairfield, Pa., and Mrs. George Kemper, of near Emmitsburg, visited Mr. and Mrs. Frank Crouse, Sunday afternoon.

Dr. C. S. Basehor and Mrs. Ida Bair, of Carlisle, Pa.; Mr. and Mrs. Calvin Basehor, near Gettysburg, and Mrs. D. W. Garner, of town, spent Sunday evening with Dr. and Mrs. C. M. Benner.

Mr. and Mrs. John Forney, of Philadelphia, Pa., spent the week-end with relatives here. Mrs. Ida Landis accompanied them home to spend some time.

Mrs. Mary Stover, Mrs. Sarah Albaugh, Miss Mary Kooztz, William J. Stover and Mr. and Mrs. Vernon Crouse, spent Sunday with Mr. and Mrs. Roland Thomas and family, near Lutherville, Md.

Harry Hiltbrich was taken to the Frederick City Hospital, early last Friday morning and operated upon at once for strangulated hernia. He is reported to be getting along as well as can be expected.

Mr. and Mrs. Norman R. Baumgardner entertained on Sunday: Dr. and Mrs. Percy Mehring and daughter, of Springfield, Del. Co., Pa.; Dr. and Mrs. Wilbur Mehring and children, of Silver Springs, Md., and Luther Mehring, near town.

Harry I. Reindollar and C. Alton Bostian, attended a group meeting and banquet of retail hardware dealers, which was held at Harrisburg, Pa., last Friday evening, under the auspices of the Pennsylvania and Atlantic Hardware Association.

Mr. and Mrs. Sterling Sell and sons Sterling and Homer, Mrs. George Hiltbrich, Misses Florence and Ella Beihl, of Littleton, Pa., were entertained at dinner on Sunday, at the home of Mrs. S. H. Mehring. They also called on Mr. and Mrs. D. M. Mehring, East End.

Preventive treatment for diphtheria was given to 127 school pupils, last Friday, by Dr. F. T. Elliot, local health officer, and Mrs. Jesse Sponseller, County Nurse. With the co-operation of parents, the service was arranged for by Prof. John Wooden and Mrs. John S. Teeter.

The concert by the Crown Glee Club, of Baltimore, to be given this Saturday night, in the Opera House, is rated as a first class production, and it is the hope of The Chamber of Commerce that all citizens, of town and district will show their appreciation by attending. Read adv. on last page.

Prof. and Mrs. J. Keller Smith, and daughter, Virginia, of Mount Airy, visited Carroll C. Hess and family, on Sunday, and found time for a number of short calls, and to attend services in the Lutheran Church. Other visitors at the Hess home were Norman R. Hess and daughter, and Mrs. Mary B. Wilt and daughter, Shirley.

The following is from "The Flame" the Taneytown High School's ably edited paper: "Several fire drills were held during 'Fire Prevention Week.' The record time was 59 seconds; that is, 59 seconds from the time the alarm gong began to ring until all windows had been closed and all pupils were clear of the building. However, flaws are still apparent, and faculty and students are ironing these out."

(Continued on Eighth Page)

DIPHTHERIA PREVENTION

Children of Taneytown School Given Free Treatment.

At the Parent Teachers' meeting held at the Taneytown High School, on October 11th, Mr. Wooden, the principal, read a communication from Dr. Elliot, the District Health Officer, which announced that there was a simple, safe and almost sure way of preventing diphtheria, and offered his services gratis to bring this benefit to the children of the school. Then Mr. Wooden called on me to give a brief explanation of the project and the procedure. After this explanation the Parent-Teachers' Association voted to accept Dr. Elliot's offer of services.

During the next few days Mr. Wooden and other members of the faculty made a survey and found out the names of all the young children who had not at some time received the "shots," and then sent word home to the parents of these children that they would be given the protecting treatments if they (the parents) filled out an application form which had been sent home. This matter of detail and formality was handled in a most efficient manner, and the parents reacted favorably in surprising numbers. So as a consequence of all the good work done by the local people, there were one hundred and twenty-seven children to present themselves to Dr. Elliot and Mrs. Sponseller, the County Nurse, for the protecting treatments.

This was most encouraging and gratifying. The great big "fly in the ointment," however, is the fact that children from six months to six years are much more likely to have the disease than children of school age, and there are more deaths from the disease in these children, than occurs in people of all ages over six years.

These younger children are even less upset by the shots than older people, and inasmuch as the "shots" do not prevent children being carriers, it is of the greatest importance that parents take their younger children to their family doctor, and get him to give the one treatment which is necessary. The cost of this one treatment is insignificant when compared with the expense of caring for a child with diphtheria, to say nothing of possible funeral expenses added to the cost of treating the child with the disease. I wish also to remind the parents of the unprotected child that in as much as the protected child may become a carrier without showing any warning symptoms, the unprotected child is probably in more danger than as though no children had been protected. So my advice to these parents is to reconsider the matter and go to their family doctor before it is too late. It is better to be sure than sorry!

W. C. STONE, M. D., Deputy State Health Officer.

ESTATE OF THOMAS W. REINDOLLAR.

According to the Free Press Standard, of Carrollton, Ohio, the inventory of the estate of Thomas W. Reindollar, formerly of Taneytown, who recently died intestate in Carrollton, Ohio, was filed last week in the probate court, by the administrator, J. N. Price.

The estate totaled \$38,525, as follows: \$33,790 in U. S. Treasury Bonds; \$3,300 in First National Bank Stock; \$1,230 in Mortgages, a checking account of \$638.78, and shares in the Goodrich Rubber Co., of Akron, Ohio, and the Carrollton China Co., of Carrollton. His personal property was appraised at \$10.00. A definite listing of the heirs, who are all in Maryland and nearby, has not as yet been made, according to our information.

THE ZEPP SUIT HAS BEEN SET FOR NOV. 26th.

The suit of Dorry R. Zepp, Copperville, against the Potomac Edison Company and the Union Bridge Electric and Manufacturing Company, has been set for November 26th., in the Frederick County Court. Zepp alleges that he was seriously injured when he came in contact with a live wire of the defendant companies, and that the presence of the wire was due to negligence.

He is asking for \$50,000 damages. His attorney is Reno S. Harp, while Leo Weinberg represents the defendant.

U. S. HUNTING MAILERS OF LOTTERY TICKETS.

Postoffice officials are becoming more active in pursuit of violators of the anti-lottery laws, that include the mailing of tickets for drawings, or otherwise using the mails for promoting all chance schemes.

This activity has been stirred up because it is said that 83 percent of the winners in Canadian Sweepstakes resided in the United States, most of the sales being made through illegal use of the mails.

Postal regulations provide a fine of \$1000, or two years imprisonment, or both, for conviction. "Illegal use" is defined to attach any use of the mails for promoting drawings, or games of chance, even when tickets are given away.

So far as we know, there is no law against the sale of tickets for drawings—no law against their printing. But it must be evident that it is almost impossible to circulate such tickets without the use of the mails, and this applies to the big "lotteries" as well as to small "chance taking" schemes.

The scales on which gold is weighed are so delicate that it is possible to measure one one-thousandth of a milligram; even a pencil mark on a piece of paper may be weighed on the balance.

CAMPAIGN IS MARKED WITH ACTIVITY.

Both sides express Confidence but keep on working hard.

The Campaign over the governorship in Maryland is continuing unabated, throughout the State. Pages have appeared in the daily papers, this week, telling of the activities in the two Camps, and of the claims or hopes, of each, much of which is mere space covering, and featuring the chief news event of this pre-election period, for all it may be worth. Certainly, both parties are intensely interested, and the Republicans—usually without hope—will certainly profit to some extent because many Democrats feel that Governor Ritchie should not have entered the race for a fifth term.

Just what the size of this "profit" will be, as measured in votes on Nov. 6, is the one big question. There is also admittedly a large independent vote in this State, which will have a material bearing on the result; and it is also admittedly true that Ritchie may gain Republican votes from those who have been benefited by "new deal" policies; though Republican leaders claim that this is a two-sided question, as not all Democrats are "new dealers."

Republicans appear quite sure of carrying the eastern shore, and that they will profit by the feeling that many of the friends of Dr. Conley throughout the State will support Harry Nice, Republican candidate, as a means of registering their protest against what may be called too much Ritchie.

Democratic leaders on the other hand, are depending on loyalty to "come to the aid of the party" on Election day, and so, the story could be told, and will be told, in varying details, every day until November 6.

Principals Ritchie and Nice appear to be growing more personal in their remarks as the campaign advances. For instance, Mr. Nice claimed, in an address at Hagerstown, that contributions were being forced for the Ritchie campaign in the Motor Vehicle Commission office; and at a speech in Cumberland Mr. Nice charged that Maryland coal was discriminated against to some extent for use in state buildings. The Governor replied to both charges promising an investigation of this first, and denying the second.

As to the Ritchie "machine" the Governor says that should Mr. Nice be elected, he would have a "machine" too, and that what is called the "organization," simply means the necessary office-holders. Nice also charged that the salaries of the employees of the Motor Vehicle Commission office had recently been increased, intimating that this might have been arranged so as to make "voluntary" contributions to the Ritchie campaign fund easier to pay.

A VIEW ON THE LOCAL OPTION VOTE THIS YEAR.

DEAR MR. ENGLAR.—Your heading on the front page—"The Coming Vote on Local Option"—is extremely "local" in its call, and leaves out any chance for protection against strong drink in this automobile age. The sub-heading is less accurate—each district will have what it votes for—wet or dry—and should be wet or wetter. This is going the "dry" one better.

In former days you had the choice of all "wet" or all "dry." Now it seem to be wet, wetter, westest. Is the substance of these bills passed by the legislature ever given publicity in the county papers? This seems like a weak attempt of dry representatives to give a county the dry protection they were supposed or which could reasonably have been expected.

Is there no such a thing as real Local Option? One that would permit either side a chance to vote on their own status, either as a district, county or even state, when sufficient number so desire? Is there any provisions in the present bill for such an option? That is where the "initiative and referendum" measures help. These people do not have to "sell" the politician first.

It has always been my idea as to primary elections too—have an early convention perhaps, but keep the nominations open and if people are not satisfied permit them to call for the primary if a certain percentage of voters call for it. In other words, retain the right to use the primary, and use it only when we feel we have been denied or when the sentiment seems divided. But hold the instrument in your hand to help "sensitize" the politicians.

Why should what the people want be compelled to wait until some political machine wants the same thing—whether it be political leaders, liquor, school system, or what not that is concerned. Let's have these things by and for the people rather than by a political set up—making provision of course for every opportunity to have the pros and cons of every subject intelligently presented.

This may not be the "graphic" or "artful" way to put these things but trust you will know what I am "driving at."

LAWRENCE WOODEN, Hampstead, Md.

(Likely our friend is "driving at" a chance we do not have, that he thinks we should have had on the liquor question. If that be his "drive," then the thing to do, is the best we can with what we have, rather than just agree over what might have been.—Ed.)

CHURCH OF GOD ELDERSHIP

List of Ministerial Appointments Made for 1934-35.

The sixty-third annual session of the Maryland and Virginia Eldership of the Churches of God, met last week at the Samples Manor Church, near Harper's Ferry, W. Va. The sessions were well attended and the Rev. S. A. Kipe, Brunswick, was elected president, with the Rev. C. W. Fink, near Middletown, as vice-president, the Rev. C. O. Sullivan, Carrollton, secretary; Mabel R. Albert, Westminster, Publishing Clerk; and U. S. Ebaugh, Westminster, Treasurer.

The Memorial service for the late Rev. T. A. Wastler; William Marker and his mother, Mrs. John Marker, and George Kipe, was in charge of the Rev. Harry C. Gonso, Westminster. Next year the Eldership will be held at the Parkway Church of God, Frederick.

The Rev. H. C. Gonso has been returned to Westminster; the Rev. C. O. Sullivan, to Carrollton and Winfield; the Rev. John H. Hoch, to the Uniontown Circuit; and the Rev. J. E. Stephan, to Bark Hill, Mayberry and Friendship. Other appointments were: First and Second Churches, New Baltimore, the Rev. Levi Carbaugh; Zittlestown and Mt. Briar, the Rev. Gardner Taylor; Locust Valley and Brunswick, the Rev. William A. Herpich; Edgewood and Frederick, the Rev. William T. Jackson; Sharpesburg, Blair's Valley, Maple Grove and Kaisesville, the Rev. C. W. Fink; Hagerstown, the Rev. F. H. Snavely; Samples Manor, Pleasantville and Bakerton Mission, W. Va., the Rev. S. A. Kipe; Germantown and Woodsboro, the Rev. Joel W. Cook; Broadfording, Antietam and Fairplay, the Rev. John F. Myers; Oak Hill, Greagerstown, Blue Mountain and Friend's Creek, the Rev. Samuel B. Myers.

CARROLL COUNTY RED CROSS.

The annual meeting of the Carroll Co. Red Cross Chapter was held on Thursday afternoon, Oct. 25, in the Firemen's building, in Westminster.

The splendid work of this organization for the past year was reviewed by the secretary, Mrs. George Mather. Mrs. Mather has been serving in this capacity most efficiently for more than 10 years, and besides being Secretary, the Roll-call and Welfare work have also been done by Mrs. Mather.

The work has been increasingly arduous, and for that reason Mrs. Mather has been compelled to resign. Her resignation was accepted with much regret and appreciation of her interest and service.

A nominating committee appointed by the Chapter Chairman, Mr. Peyton Gorsuch, was: Dr. Woodward, Mrs. William Thomas, Mrs. Martha Shaw and Mrs. Unger. Their report offered and accepted was as follows: Chairman, Dr. Clifford Taylor; Vice-Chairman, Mr. Peyton Gorsuch; Secretary, Mrs. Burns; Treasurer, Mr. Albert Mitten; Roll-call, Mrs. Speirs; Home Service, Mr. Eugene Walsh; other chairmen to be appointed by Executive Committee. Mrs. Lewis, National Field Secretary for Maryland, was present and briefly outlined the work and need of the Red Cross, in spite of the many relief agencies functioning. Mrs. Lewis also emphasized the urgency of the annual Roll-Call.

A. H. A.

LUTHERAN S. S. CONVENTION.

The 8th. annual convention of the Lutheran Sunday School Association of Maryland, was held in St. Stephen's Church, Baltimore, on Thursday. Greetings were extended by Rev. J. H. Leisman, pastor of conventual church; Albert W. Bingham, Supt. S. S. Convention church, and Rev. J. W. Ot, President of Maryland Synod. The response was by Rev. A. T. Sutcliffe, Vice-President, Taneytown.

President's Report, and Appointment of Committees, Rev. M. A. Ashby, Boonsboro.

"The American Home What?" Rev. Howard E. Snyder, Washington.

"The Spirit of the Sunday School," Rev. Howard E. Snyder, Washington.

"The Spirit of the Sunday School," Rev. W. E. Schutte, D. D., Pres. Eastern Dist. Am. Lutheran Church.

"Flying the Flag of Faith," Rev. Charles J. Smith, Pres. Roanoke College.

"Study to show thyself Approved of God," Rev. P. E. Mouse, D. D., Pres. Luoir-Rhyme College, Hickey, N. C.

THE LOCAL OPTION VOTE.

The article in The Record, last week on the coming vote on the liquor question was not clear enough. The vote to be taken is on the question, whether wines and liquors may be sold in sealed bottles, or other containers for consumption off the premises, in other districts in the county than Westminster.

At present such sale is legalized only in Westminster. The vote is NOT on licensing the sale of liquors for consumption ON the premises.

The vote will not interfere with the present Beer sale laws. It applies only to the sale of HARD liquors in sealed containers. The question is, shall licenses be issued to other districts than Westminster, to conduct such sale.

THE MINISTERIAL UNION OF CARROLL COUNTY.

Will meet Monday morning, October 29th., at 10:00 o'clock, A. M., in the Seminary Chapel. Election of officers and important business will be transacted.

VOTES FOR PAYMENT OF BONUS NOW.

Supposed to settle the question, and for all time?

The legislative committee of American Legion, in National Convention, at Miami, Florida, on Wednesday recommended the immediate payment of the veterans' bonus, at an outlay of approximately \$2,000,000,000. President Roosevelt had sent this message to the convention, among others:

"The American Legion, is a significant American organization, patriotic in its concepts and strong in its influence. Comprised of veterans of the World War and perpetuating the memory of those who have passed on, you can well stand as a beacon to guide your country to further national security.

"While I realize your interests are in many directions, our national welfare is paramount. I urge you to carry such a spirit into your convention. Your country expects it of you, and I am confident that it will not be disappointed."

It is generally conceded that the President is opposed to immediate payment of the bonus, on the ground that so doing would conflict with other plans of the administration now in process of operation.

On the vote being taken on the acceptance of the report of the committee, the roll-call resulted in 987 yeas, to 183 nays. New York, perhaps reflecting administration sentiment, voted solidly 81 against. One speaker evidently voiced majority sentiment when he said:

"This resolution provides a means by placing money in the hands of the people, to shoulder the burden and help in bringing back prosperity. Let's adopt this resolution and settle once and for all time, this controversial question."

What was not provided for, was how the \$2,000,000,000 is to be secured? What is to become of the "new deal" relief measures of the administration? and how the action of the Legion "can settle the controversy for all time," without favorable action of Congress, and the approval of the President?

THEO. F. ENGLAR CELEBRATES TWO ANNIVERSARIES.

Theodore F. Englar, Westminster, the oldest of the family name in Carroll county, participated in a double celebration on Oct. 12; that of the 65th. anniversary of his marriage and of his 90th. birthday. Both Mr. and Mrs. Englar are remarkable for their age, and were most gracious in their manner in greeting their guests at a dinner party at the home of their daughter, the wife of Dr. Woodward, in Westminster. Mr. Englar is the senior member of the firm of Englar & Sponseller, flour, grain and feed dealers.

TERCENTENARY PAGEANT SHOWS DEFICIT.

The Tercentenary Pageant, recently held in Baltimore, is reported to show a net deficit of over \$20,000. Mayor Jackson is working to have the indebtedness reduced before deciding how the deficit is to be met. The city government is not responsible. The total expenses were \$58,360, and the income was about \$33,000. An effort is being made to collect rain insurance, but the Company resists payment, on the ground that the required amount of rain had not fallen on the night of the pageant.

POP CORN HIGH IN PRICE.

The price of Pop Corn will be high this season due to the fact that the big western crop that rules the market, was largely destroyed. This would have been a profitable crop for Maryland, this year, had foresight told the story of the short crop. While small lots are grown in Carroll and Frederick Counties, this supply is too small to count for more than supplying home needs. It is reported that poor grades of popcorn grown in South America, that last year sold at 65 cents a hundred pounds, are reported to be bringing \$15.00 a hundred this year.

AMERICANS THIRD IN FLYING CONTEST.

Not so often does it happen that America takes third place in an international contest but that was the best that could be done in the England to Australia airplane race, that ended on Tuesday. Scott and Black, English flyers ended first by a good margin. A Dutch plane came in second and the American entry a good third. First prize was \$10,000; second prize \$5,000, and \$2500. third. The Dutch team was Parmenter and Wall, and the American team Turner and Pangborn. The race was not close, as there was a difference of 22 hours between the winners and the American plane.

MARRIAGE LICENSES.

Ellis C. Ranoull and Emma C. Baker, Warfieldsburg, Md.
Frank J. Colburn and Audrey Ricks, Washington, D. C.
Charles L. Bittle and Elinor E. Slusser, Harrisburg, Pa.
Harry E. Bolton and Sarah R. Cocklin, Lancaster, Pa.
Hugh T. Luckenbaugh and Pauline E. Becker, Hanover, Pa.
Charles E. Slusser and Viola M. Mowery, Carlisle, Pa.
Russell L. Logue and Erma C. Smith, Bird Hill, Md.

SUNSHINE, HOT WATER AND SOAP.

Speaking of the precautions that should be taken in households, during and at the close of an illness from any of the "catching" diseases, which are prevalent at all seasons, Dr. R. H. Riley, Director of the State Department of Health, said recently: "Any plan for the prevention or control of sickness of this sort, depends upon the intelligent co-operation of individuals and communities with the medical profession and the health authorities for its success.

"For instance, the majority of the more common communicable diseases are spread from person to person through the discharges from the nose or throat, or from those from the bowels or bladder. Prompt and careful disposition of these discharges, by those who are caring for the sick, goes a long way toward creating a strong line of defence against the germs that cause these diseases.

"We used to pin our faith on fumigating a sick room at the end of an illness, usually stuffing up the cracks and burning some sort of substance in the room. Now, we realize that a more effective way of getting rid of the germs that cause these various diseases is to fight them every step of the way. The person who has charge of a patient who has typhoid fever or any similar disease, is warned by the family doctor or the health officer that the discharges from the kidneys and the bowels are a source of danger, and that they must be disinfected before they are disposed of. Various disinfectants are used for this purpose.

"For the same reason, those who are in charge of persons suffering from influenza, pneumonia, tuberculosis, scarlet fever, measles, infantile paralysis or any other of the 'diseases, spread by discharges from the nose or throat, are warned that these discharges are sources of great danger, and are urged to have the patient use paper handkerchiefs or soft cheesecloth, that can be disinfected or burned or otherwise safely disposed of.

"The sterilization of dishes and utensils used in the sick room, by boiling after each use of them, and of the patient's clothing, sheets, towels, and pillow cases, are equally necessary. Then, at the close of the illness, a thorough cleaning of the room, bedding and personal belongings of the patient, scrubbing the floors and woodwork, and opening the place to the fresh air and sunlight, are urged as a final precautionary measure.

"Fortunately, the best disinfectants yet discovered, are within reach of everybody. They are plenty of hot water and soap, fresh air and sunshine."

COUNTY WOMAN SUICIDE.

Mrs. Mary Brehm, wife of Frederick Brehm, near Tanney, committed suicide early Monday morning by hanging herself in a tool shed near her home. She had been in ill health for some time and was in a despondent condition for a year or more, at times.

A member of the household Ellen Koons, noticed that Mrs. Brehm had been acting strangely during the morning, and followed her to the shed, but at that time she gave no evidence of preparing for her death, and feeling that perhaps she had been wrong in her suspicion returned to the house, leaving Mrs. Brehm alone in the shed. Later, however, she returned to the shed and not finding Mrs. Brehm on the first floor went up to the second floor where she found the body hanging.

The county officials were notified, and on making an investigation found that the case was evidently one of suicide premeditated.

WASHING THE MONUMENT.

The Washington Monument, Washington, is being given the first bath it has ever had. A scaffolding, said to be the highest ever raised about a monument, has been erected to give the washers a real chance to do a good job; and after the washing, its face will be powdered in approved style—dolloped up like a lady. The job is being done by the National Park Service with funds donated through the P.W.A.

Random Thoughts

REPLY PROMPTLY.

There is hardly any bad habit—among those of lesser importance—that is more inexcusable than that of not being a prompt correspondent. Some folks try to joke about it, or own up to laziness in the matter of writing letters; but both are very poor excuses. Ordinarily, as between friends, correspondence need not be a weekly exchange, but, there should be a decent regularity about it, when once commenced.

Letters between parents and away-from-home children, should be regular duty, if not a real pleasure. There is no good excuse whatever, in losing touch with each other. No too "busy" excuse fits such cases.

In business, one's status for integrity may be at stake, in being negligent, or even a little slow, in replying to important requests for information, or perhaps for what may only seem to be a small favor. Remember, that you may some time want a like favor. It pays big to reply to all letters of mutual importance.

Promptness in replying to letters is a mere habit. Get the habit of replying daily to all inquiries, and do not trust to memory to do so, soon. P. B. E.